# Monographs on CD Rom & Books by Sheila Lowe

#### Handwriting of the Famous & Infamous (Metro Books)

Handwriting samples of 75 authors, politicians, musicians and more, and an analysis of their handwriting. Also features handwriting analysis tips. (Out of print - check www.half.com)

#### The Complete Idiot's Guide to Handwriting Analysis (Alpha Books/Macmillan)

A comprehensive guide Gestalt method of graphology, with plenty of valuable information, even for the experienced handwriting analyst. Also resources for correspondence courses, organizations, certification, and guidelines on how to sell your services, plus much more (Macmillan, 1999) (signed) \$16.95

#### The Addictive Personality & it's Handwriting

What do shopping, eating, religion, the Internet, alcohol and talking have in common? Includes features of the addictive personality; four types of abusive family structures; \$15.00

characteristics of the healthy personality.

Beneath It All - The Lower Zone & Your Subconscious A thorough explanation of the lower zone, where basic drives and memories are stored. Learn the difference between fantasy and imagination, intuition, and conscious thought. Through a discussion of the Freudian concept of the id, discover how the lower zone distributes the energy of the personality. Many fascinating and unusual handwriting samples. \$10

## Dealing With Your Pain - Coping & Defense Mechanisms

Learn about the many defenses that we use to help deal with the unpleasant experiences of life and see where these can be detected in handwriting: Repression, denial, aggression, selfcriticism, or any of the other myriads of defenses. You will undoubtedly find yourself somewhere in these pages. \$10 Serial Killers - The Face of Evil

What makes up the personality of a serial killer? What kind of childhood did he have? Is it possible to predict the "serial killer personality" from handwriting? Explore the answers to these fascinating questions in this new monograph. \$15 Character Structure and Handwriting - the schizoid, obsessional, hysteric and depressive personalities

Explore personality development and see what happens when early childhood trauma interferes with normal emotional growth. The oral, anal and phallic periods of life are discussed in this monograph. Learn what to look for in handwriting to understand these stages of development. Provides an overview of personality development under stress. \$20 Professional Graphology, The Next Step

#### Have you studied graphology for some time and are now wondering whether you are ready to set up your own handwriting analysis practice? Included is a history of modern graphology, personality development, help with fee structure, ethics, and much more. \$10

#### Jung's Typologies Applied to Handwriting

Do you need to know how to make a quick assessment of a handwriting? Typologies are a valuable resource to help you get an instant understanding of personality. Using the Myers-Briggs Temperament Indicator, this monograph helps you to quickly recognize and identify the writer's type. \$15

#### Graphology In Industry, Marketing Yourself

Now you're certified and ready to develop a graphological practice, but how do you do it? The first part of this paper contains many practical hints on getting into business, while the second part provides information you can use to create an effective marketing tool for yourself. Using the methods outlined in Graphology in Industry, the author created her own selfsupporting practice. \$15

#### Marketing Tools for the Handwriting Professional

A collection of forms, marketing letters, and contracts for the handwriting professional, Tools will provide what you need to help get your handwriting analysis practice off the ground.

\$20

\$150

#### Lectures That Sell

How to prepare a business lecture and deliver it effectively. A sample business lecture is included, along with masters you can use to make transparencies for the lecture. \$15

## Compendium of Descriptive Paragraphs(also on disk)

If you've ever been at a loss on what to say in an analysis, you need the Compendium. Just look up the personality characteristic you want to describe and you'll find a whole list of paragraphs to choose from. Over one hundred different characteristics discussed. On disk \$30.00

### The Vanguard Newsletter

A quarterly newsletter devoted to the business of handwriting analysis. The Vanguard is filled with hints and tips from other successful analysts who are willing to share their expertise. You are invited to send in your own tips, questions and problems you face as an analyst. \$25 email or \$30 hard copy

Vanguard Anthology - The first five years All issues on CD from 1992-2001 \$145

New! Answers to Legal Questions Affecting Graphologists A lawyer and a handwriting analyst tackle important questions facing handwriting professionals: privacy, copyright, EEOC, \$20 ADA and more.

## Sheila Lowe's Handwriting Analyzer software

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Sheila Lowe's Handwriting Analyzer software: for information check the web site www.writinganalysis.com

**UPCOMING in Spring 2007:** *Poison Pen* - the only mystery series that features a graphologist/ handwriting expert. Read a sample chapter at: www.claudiaroseseries.com.

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